

Benefits by Participation Level

Our vision is to be the single most valued relationship to our owners.

	Customer	Member	Owner
Initial One-Time Fee	-	\$2,000	\$7,500
Buy Product	X	X	X
Min. Annual Purchase	\$50,000	\$75,000	\$100,000
Net Terms	30 - 60	90*	90*
Early Pay Discounts	1% / 10	2% / 10	2% / 10 1% / 25
Leadership Training	X	X	X
PSA TEC Attendance	X	X	X
Sales Incentive Contest	X	X	X
National Deployment Program***	X	X	X
PSAEducation.com Online Training	$\mathbf{X}^{\#}$	X	X
PSAEducation.com Certification Tracker	-	X	X
Preferred Pricing	-	X	X
PSA Training Bucks Program	-	X	X
Peer Exchange Groups	-	X	X
Convention Attendance	-	X	X
Committees Participation	-	X	X
Publicity	-	X	X
Free Ground Shipping**	-		X
Equity Accumulation	-		X
Dividends	-		X
Voting Rights	-		X
Eligible for Board Seats	-		X

^{*}In order to receive net 90 day terms, you must be an Owner or Member in good financial standing with PSA.

Note: These benefits may be added to, removed or changed at any time with no prior notice.

^{**}PSA Owner Free Ground Shipping Program: PSA will pay ground shipping costs for PSA Owners only. PSA Members and Customers are not included in this program. Free shipping applies to FedEx Ground shipments only and does not include overnight, 2-day shipping or additional service charges such as customs fees, brokerage fees, or other handling charges. Free Ground shipping does not apply to product returns, repairs or advanced replacements. Select manufacturers are excluded from this program due to the considerable weight of their products. See the PSA Line Card for a complete list of these excluded manufacturers.

^{***}Benefit available at no-cost for PSA Owners and Members. Additional fee applies for PSA Customers.

[#] Additional fee may apply for select content.