

Our vision is to be the single most valued relationship to our owners.

	Customer	Member	Owner
Fee	-	\$2,000	\$7,500
Buy Product	X	X	X
Min. Annual Purchase	\$50,000	\$75,000	\$100,000
Net Terms	30 - 60	90*	90*
Early Pay Discounts	1% / 10	2% / 10	2% / 10   1% / 25
Leadership Training	X	X	X
PSA TEC Attendance	X	X	X
Sales Incentive Contest	X	X	X
National Deployment Program***	X	X	X
PSAEducation.com Online Training	X <sup>#</sup>	X	X
Preferred Pricing	-	X	X
Education Reimbursement Program (PSA Training Bucks)	-	X	X
Peer Exchange Groups	-	X	X
Convention Attendance	-	X	X
Committees Participation	-	X	X
Publicity	-	X	X
Free Ground Shipping**	-	-	X
Equity Accumulation	-	-	X
Dividends	-	-	X
Voting Rights	-	-	X
Eligible for Board Seats	-	-	X

\*In order to receive net 90 day terms, you must be an Owner or Member in good financial standing with PSA.

\*\* Not all orders are eligible. Free shipping applies to UPS Ground shipments only and does not include additional service charges such as customs fees, brokerage fees, or other handling charges. Free UPS Ground shipping does not apply to returns, repairs or advanced replacements. UPS Freight / LTL shipments are excluded from the program. Select manufacturers are excluded from this program due to the considerable weight of their products. PSA will NOT pay for ground shipping for any orders involving these manufacturer vendors: 1) Winsted, 2) Middle Atlantic, 3) Design Security, Inc., 4) Boon Edam, 5) Alvarado, 6) Talk-A-Phone, 7) Minuteman UPS, 8) Orion ECI, 9) HySecurity, 10) Power Sonic, (11) Pedestal Pro, (12) Housing Company), (13) Orion Images, (14) ZKTeco, and (15) Peerless-AV.

\*\*\*Benefit available at no-cost for PSA Owners and Members. Additional fee applies for PSA Customers.

# Additional fee may apply for select content.

Note: These benefits may be added to, removed or changed at any time with no prior notice.