

Software Features	ConnectWise	Sedona	Autodesk Design Review	BlueFolder	Plan Grid	Canvas	Bluebeam
Website	http://www.connectwise.com/	http://www.sedonaoffice.com	http://usa.autodesk.com/design-review/	https://www.bluefolder.com/	http://www.plangrid.com/en	http://www.gocanvas.com	http://www.bluebeam.com
Contact Information	800.671.6898	734.414.0760	http://knowledge.autodesk.com/contactus	719.896.2583	888.607.7773	866.242.9334	866.496.2140
Overview	ConnectWise enables everyone in the business to connect and communicate through one unified and fully integrated operational platform.	SedonaOffice offers enterprise-level accounting and business management software specifically developed for security companies.	Autodesk Design Review is a free, all-digital way to view, mark up, print, and track changes to Autodesk 2D and 3D files—without the original design software.	BlueFolder delivers a web-based solution for businesses to manage their service teams, customer support, work orders, shared scheduling and billing.	PlanGrid, is a free app that syncs project plans, specs and photos to your iPad or Andriod device.	Canvas converts paper-based forms to customized mobile applications.	Bluebeam Revu provides powerful PDF creation, markup, editing and collaboration technology for paperless workflows.
Cost	Dependent on platform type, size of business, and complexity of installation. Cloud: \$69 per month per user (not including setup fees)	Dependent upon included software components, client seat licensing, and support level.	Free download	Monthly charges based upon number of users Administrator and techs who input status changes. Customers can access their account information if you set it up and there is no cost for customer access.	Free up to 50 sheets, \$20/month 550 sheets, \$50/month for 5000 sheets. Choice of monthly plans or annual (2 months free with annual plan). Sheet count is the total number of pages hosted on the system at any given time. You are free to add and delete sheets as much as you want and as long as you stay below the maximum amount allowed by your plan.	\$20/month per user or \$210/year. Monthly, annual or pay as you go plans.	Bluebeam Revu Standard MSRP \$219. Windows \$9.99 IOS. PDF-based markup and editing solution for Windows and tablet PC users. Includes direct plugins for one-button PDF creation out of MS Office, and Bluebeam Studio™ for real-time document-based collaboration.
Platforms	Cloud/Stand-alone	Cloud based/stand-alone	Stand-alone	Cloud based	Hosted only - Cloud only local with tablet app IOS/Android	Hosted only	Local and Hosted
Customer Relationship Management	Company, notes, activities, agreements, company sites, and technical configurations.	Customer and prospect management and communications tracking. Ability to handle multisite customers such as chain stores or dealerships.	N/A	Limited. Email and phone support.	A basic and advance online training class or on-site custom training available. Extremely user friendly and most won't need a class to use it.	Many apps that tie in (i.e. job estimate/dispatch, inventory, invoices, driver logs, service, time sheet, injury incident) or create your own forms.	Tons of on-line training with an online University that has free video training and teaches the foundational to advanced skills. There is also a course that upon test completion earns 4 AIA learning units for \$79.
Sales, Mktg, and Account Management	Sales opportunities, sales dashboard, sales funnel, and marketing campaigns.	Quote generation, commission splitting, quota development, sales pipeline tracking, and performance reporting.	N/A	N/A	N/A	N/A	N/A

Procurement & Inventory Management	Purchasing, receiving, inventory tracking, and integration.	Purchasing, receiving, inventory tracking, unlimited warehouses including service vehicles, repair tracking. Accessible directly from the Service and Project modules.	N/A	Offers equipment tracking of what has been installed/when (more of a warranty or scheduled maintenance tracking).	Upgrade or down grade plan and fees at anytime.	N/A	Bluebeam Revu is registered on a per workstation basis using a serial number and product key. Bluebeam offers discounts for volume purchases of five or more seats. These discounts are provided on a per transaction basis. When you include the Bluebeam Maintenance Program with your order, you ensure that your employees have access to the most up-to-date features that Bluebeam offers, plus additional support services.
Project Management	Scheduling, Gantt chart, project issues, scope, notes, documents, project team, contacts, finance, and products.	Scheduling and resource management within the project and globally among projects, task tracking, document management, change management, financial reporting, and interfaces with field service module for direct field input.	Can use to exchange drawing mark-ups between customer, Project Managers, Techs and Engineering.	Can store drawings and notes but not intended to be a Project Management tool.	Project Managers can update field staff or vice versa in minutes without printing or driving to the site. Imports drawings in PDF, pictures with Box, Dropbox or your computer. Apps are available for iPad or Android.	Canvas allow a company to get away from paper forms. Update forms on the fly, get signatures from customers on invoices, order materials, etc.	Bluebeam Studio is a cloud-based solution for collaboration. Included in Bluebeam Revu, Studio allows you to securely manage projects digitally from start to finish anywhere, at any time, from a desktop, tablet PC or iPad - regardless of your Internet connection.
Help Desk and Service Management	Ticketing system, escalation, knowledge base, and a dashboard for scheduling.	Full ticket management, including site history, resource assignment, and field service module interface.	N/A	Yes, Service Management is its main purpose.	Customers can have access if you give it to them for updates or problem solving.	N/A	Within Revu, you will find an extensive list of markup tools including text, notes, highlights, lines, clouds, callouts, stamps, arcs, curves and hatch patterns to add to your PDF. Customize your markups by easily changing the color, fill, opacity, line type or font, and easily standardize the appearance of annotations using the Format Painter. Embed multiple photos directly from the field or your media library to any markup, and provide team members with the details they need to get the job done. You can even assign markups to layers, add actions to markups that open websites and local files or jump to a page in the PDF, making it easier than ever to access critical data.
Time/Expense	Allows all employees to enter time and expenses per project, customer, etc.	Direct entry by employees and tracked at job and service ticket level.	N/A	Yes	NA	NA	NA
Finance Management	Invoicing, financial dashboard	AP, AR, job cashflow reporting.	N/A	Yes in a limited service form	NA	NA	NA

Dashboards & Reporting	All types of reporting. They also have a custom report writer that relies on a user-friendly Graphical User Interface (GUI), complete with dashboards and gauges without any knowledge of SQL or Crystal Reports.	Various reports per module, with filters for region, branch, department and individual.	Has onboard tracking of drawing updates, when and by whom	Yes	N/A	API allows you to export data to CRM or ERP software.	Allows you to compare markups between two drawing packages
Mobile Application	Yes, but limited to ticketing, time entry, and limited sales functionality.	Used for field employee ticket, time and expense reporting.	No	No app yet (supposedly working on it). It is web based and has been optimized for low speed connections.	Yes, this is a free app accessible via the App Store or computer.	Yes. You can make your forms their own mobile app (4,000 pre-made construction mobile apps in library).	IOS and Andriod both are only 9.99 and include the hosted Studio site.
Integration - Accounting	Sage, MAS, Peachtree, Quickbooks	Full service financial tool.	N/A	QuickBooks.	NA	Yes, there is a QuickBooks Invoice App that eliminates double entry by transferring from mobile device into QuickBooks.	NA
Integration - Quoting	Quosal, Quotewerks	WeSuite	N/A	No. There is a quoting tool but it is part of Bluefolder.	NA	Nothing integrated, but there is a Job Estimator Application (stand-alone).	N/A
Integration - Email	Outlook	Outlook	Yes	Yes	No email integration, but there is an auto update with tablet internet connection.	N/A	N/A
Main Pros	Support (24/7 support, online training, online videos, great customer base, annual conference) Integration with a host of products relating to IT help desk and support	Very robust project management capabilities with full financial reporting. It includes a web-based customer interface portal that allows direct entry of service requests, ticket tracking, and project tracking that can be filtered to the user and site level.	Nice program to exchange latest drawings and field mark-ups. Program allows you to build your own symbol libraries.	QuickBooks integration, manage service requests, service tech dispatch and resolution tracking, web accessible and easy reports and dashboards.	When a page is updated or notes or photos are added to the drawing, everyone on the team gets the update when they connect to the app. Easy to use and great for collaboration.	Very dynamic with form changes on the fly. Creates new forms easily. Great for a small team (i.e service allows the collection of signatures). Environmentally friendly electronic.	Good program for marking-up data sheets with highlighted text.
Main Cons	Must be implemented company wide to get the most out of the system. Dashboards could be improved.	It is a real-time application and the data must be maintained for accurate reporting on an enterprise level.	Cannot exchange drawings with AutoCAD.	Not a full ERP.	Only comes in a hosted application. Only imports PDF and not DWG.	A little expensive if rolling out to an entire company.	N/A