PSA Cybersecurity Advisory Board

Dan Dunkel

New Era Associates| President

Dan Dunkel is the President of New Era Associates, where his security convergence consulting practice integrates physical solutions, IT infrastructure, and cybersecurity countermeasures to reduce business risk. He brings 30 years of sales experience and strategic business relationships to driving revenues across sales channels in multiple industries. Dunkel spent 22 years in high technology sales (Enterprise software, storage, networking), where he held numerous Vice President Sales responsibilities at both Fortune 500 organizations (Nortel Networks), and startup firms (Auspex Systems), establishing $50M plus revenue operations from the ground up in both organizations. From 2014 - 2016 he was Vice President, Strategic Partners for Eagle Eye Networks, a cloud based VMS & access control start up based in Austin, Texas.

Dan was an early industry proponent of "security convergence" and co-authored a book on the subject with a William Crowell, former Deputy Director of The NSA, and executives from ArcSight Systems, (Elsevier 2007). He also wrote a monthly column for SDM Magazine for 7 years, promoting integrator sales strategies, and is a current contributing writer for Security Magazine. He is a subject matter expert in risk management for the Security Executive Council, and a member of the Cyber Security Advisory Board for the Security Industry Association.

His client base is a cross section of physical security integrators, IT solution providers, and cybersecurity firms converging to counter the new reality of integrated digital business risk.

Hank Goldberg

Secure Global Solutions, LLC| Vice President

Over the past 30 years, Hank has been a partner in the leading companies developing central station software including founding Monitoring Automation Systems (MASterMind software). In 2007, Hank co-founded Secure Global Solutions (SGS), an IT resource group to the security industry.

Stages™, the SGS flagship central station "cloud" service, is the industry leading technology for next generation monitoring.   In 2007, a Wisconsin acquisition brought SGS "white hat" network security expertise – long before there was "cyber-security." Today, "cloud" operations and "cyber-secure" communications deliver key technologies for the future.

Hank is a co-patent holder of SGS' Network Navigator™ VPN technology. Plug-n-play technology secures video delivery to any cloud for 1,000 remote sites and 1,000 remote users. The Navigator has enabled low cost security while empowering integrators to capture new remote technology monitoring RMR.

Hank is active in the alarm industry and servers on UL standards committees and TMA (formerly CSAA) committees for contract monitoring, education and ASAP-to-PSAP. Authoritative articles for trade magazines include subjects on UL standards, cyber-security, new technology monitoring and the central station of the future. He is a regular presenter at ISC, ESX and TMA events.

Rick Lemieux

itSM Solutions| President
Rick Lemieux is a co-founder of itSM Solutions.com and its Chief Revenue and Marketing Officer. He is responsible for overseeing the company's Sales, Marketing & Business Development programs. Rick has been involved in developing and marketing IT and Cyber Security workforce development solutions for the past 15 years. Rick's has been a driving force behind many companies including NISTCSF.com, itSMMentor.com, Careeracademy.com, elearnAfrica.com and Agile Sales & Marketing. Rick is certified IT professional and was recently identified as one of the top 5 IT Entrepreneurs in the State of Rhode Island by the TECH 10 awards for his work in developing innovative, online workforce development solutions for Information Technology, Cybersecurity and Business professionals. Rick Lemieux is on Twitter, Facebook and LinkedIn.

David Lewien

GoWest –President
David graduated from the University of Colorado in 1992 and began his professional career as a banker working for two community banks in Trust, Audit, Mortgage Lending, and Commercial Lending. Working for a closely held community bank gave David exposure to and experience with all facets of the bank's operations and management including Asset & Liability Management, compliance, and Information Technology.
In 2000 David transitioned from banking to IT and in 2001 he co-founded Certified Computer Solutions when he recognized an opportunity to improve the level of IT services available to small and medium sized businesses in Colorado. In 2010 David founded Go West IT to focus on managed service offerings, including managed security, to small and medium sized businesses.   David helped to develop and he participates in IT Steering Committees for many Go West IT customers including a number of community banks and credit unions.
David has a passion for helping organizations and their people understand where and how they can utilize technology to achieve objectives. He believes that technology is most valuable when it can be harnessed to improve the lives of the individuals who use it to pursue excellence.

Steven Mains

TechMIS, LLC | CEO
TechMIS is a fast-growing cyber security company serving commercial and government clients. TechMIS is located near Tampa, FL, with offices in Williamsburg, VA and East Berlin, PA. Steve spent 30 years in the Army, concluding his career as a Cyber Operations practitioner. His last job before retirement in 2010 was as the Director of offensive and defensive cyber operations for US Central Command where he was responsible for military cyber activities in the Middle East and South Asia. He holds a PhD in Computer Science from the College of William and Mary and holds degrees from the University of Madras, in Chennai India and the US Military Academy at West Point.

Van Santos

Indarra Cyber Security | President & CEO

Van Santos is the founder of Indarra Cyber Security, a company specializing in workforce training to address the risks of cyber intrusions. With more than 25 years of IT experience, he remains vigilant to information security, realizing the risks imposed by click and go conveniences. A native of Illinois, Van moved to Texas several years ago to lead a team responsible for cyber security for a large health care provider. In that leadership capacity, he addressed the organization on enterprise architecture and information security, effecting enterprise change, and IT security. Respected by the organization, his believe in mentoring and empowerment in the workplace was quickly noted, as well as his attention to detail and project completion.

Van has a Bachelor of Science in Psychology from Loyola University of Chicago and a Master of Science in Strategic Management from Mountain State University in West Virginia. He has functioned as a TA at the University of Chicago Department of Computer Science in their Enterprise Architecture course. He is a member of The Association of Information Technology Professionals and The Information Systems Security Association.

Chris Sterbenc

Infrascale | Channel Chief

A seasoned sales and business development executive with more than 25 years of direct and indirect sales experience in information and communications technology, Sterbenc is well known in the channel community for his leadership and expertise with managed service providers (MSP's) and resellers.

Most recently, he led FreedomVoice through three years of accelerated revenue growth, resulting in its successful acquisition by GoDaddy in 2016. Before joining FreedomVoice, Sterbenc was vice president of sales at Silicon Valley startups Axcient, Inc., and Untangle Inc. where he launched and developed successful channel programs that grew to include hundreds of MSP and reseller partners. Prior to engaging in the MSP community, he was the general manager for content-management solutions at Microsoft following Microsoft's acquisition of Ncompass Labs, Inc., where he had been vice president of sales.

At Rainmaker Systems, one of the earliest sales and marketing outsource firms in the Silicon Valley, he led the sales effort from zero to $48M annual revenue in four years.

Early in his career, Sterbenc held sales and sales management roles at Edify Corporation and IBM.

He earned his bachelor's degree in computer and information sciences from the University of California at Santa Cruz.

An avid golfer and avowed sports nut, Sterbenc says he has a fondness for red wines and cheeses.

Darnell Washington

SecureXperts – President / Chief Executive Officer

Mr. Washington is responsible for implementing secure integrated physical and logical enterprise infrastructures for Federal, State and enterprise commercial environments. He assists government and commercial organizations in redesigning information architectures to incorporate next generation adaptive technologies such as cloud computing, virtualized infrastructures, and convergent physical and integrated logical security platforms incorporating smart-card technologies, public / private key encryption, biometrics, and single-sign on user authentication methodologies to mitigate today's relevant cyber security risks. He regularly advises the security community at large on insider threat management, such as using structured and independent verification using next generation adaptive methodologies and strategies to identify and mitigate human and environmental threats to information and communication systems. He has served as contract instructor for the DHS Federal Law Enforcement Training Center in internet investigations and computer forensics, and currently developing best practices for physical and logical security of federally owned facilities.